

# Productivity, Place, and Plants: Revisiting the Measurement

Preliminary: update pending due to Covid-related Census RDC closures.

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Thanks a lot to **C. Luke Watson** (MSU PhD '21) for fantastic research assistance!

Any opinions and conclusions expressed herein are those of the author(s) and do not necessarily represent the views of the US Census Bureau. All results have been reviewed to ensure that no confidential information is disclosed.

# Measuring Spatial Differences in Productivity

Q: How much do plants differ in their productivity across places for reasons that are systematically related to their current location?

**Goal:** isolate cross-regional variance in true place effects , strip out bias from idiosyncratic plant-level heterogeneity (“granularity bias”)

US MSAs; Census of Manufactures

Extension I: new plants

Extension II: 15 European countries (Bureau van Dijk)

**Key finding:**

2/3 of raw variance is spurious { granularity bias

, At most 1/3 reflects variance of true place effects

# Outline

## Definitions & statistical basics

Raw variance

Permutation test: granularity-bias-only benchmark

Bias correction: split-sample method

Extension I: new plants' place effects

Extension II: within-country dispersion in 15 European countries

## Definitions & Basic Statistics

Plant  $p$  in location  $l \in L$  has productivity (log TFP)  $a_{pl}$ .

$a_{pl} \sim F_l^a(a)$  – DGP is  $l$ -specific.

Statistical def, agnostic to sources of  $l$ -dependence: sorting, agglomeration effects, mismeasurement, ...

True place effect:

$$\begin{aligned}\tau_l &= \mathbf{E}[a_{pl}|l] \\ &= \int a dF_l^s(a) \\ ) \quad a_{pl} &= \tau_l + u_{pl}\end{aligned}$$

Measured average productivity of  $N^{S_l}$  plants  $p \in S_l$ :

$$\hat{\tau}_l^{S_l} = \frac{1}{N^{S_l}} \sum_{p \in S_l} a_{pl}.$$

Of course, average  $\hat{\tau}_l^{S_l}$  is an unbiased and consistent estimator of  $\tau_l$ ...

## Raw Variance of Place Averages

Var of Est. Place Effects  
(Location Averages)

$$\overbrace{\text{Var}(\hat{\tau}_l^{S_l})}$$

$$= \text{Var} \left( \frac{1}{N^{S_l}} \sum_{p \in S_l} a_{pl} \right)$$

$$= \text{Var} \left( \frac{1}{N^{S_l}} \sum_{p \in S_l} [\tau_l + u_{pl}] \right)$$

$$= \text{Var} \left( \tau_l + \frac{1}{N^{S_l}} \sum_{p \in S_l} u_{pl} \right)$$

# Pitfalls: Granularity Bias

Var of Est. Place Effects  
(Location Averages)

$$\overbrace{\text{Var}(\hat{\tau}_l^{S_l})} = \text{Var} \left( \frac{1}{N^{S_l}} \sum_{p \in S_l} a_{pl} \right)$$

$$= \text{Var} \left( \frac{1}{N^{S_l}} \sum_{p \in S_l} [\tau_l + u_{pl}] \right)$$

$$= \text{Var} \left( \tau_l + \frac{1}{N^{S_l}} \sum_{p \in S_l} u_{pl} \right)$$

$$= \underbrace{\text{Var}(\tau_l)}_{\text{Var of True Place Effects}} + \underbrace{\frac{1}{L} \sum_{l \in L} \frac{\sigma_l(u)^2}{N^{S_l}}}_{\substack{>0 \text{ if } N < 1 \wedge \sigma(u) > 0 \\ \text{Bias from Granularity:} \\ \text{Var of Sample Means}}} + \underbrace{2 \text{Cov} \left( \tau_l, \frac{1}{N^{S_l}} \sum_{p \in S_l} u_{pl} \right)}_{\substack{=0 \\ \text{Orthogonal by Construction}}}$$

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# Construction of Place Averages: US Census of Manufactures

Industry-specific location effect:

$$\hat{\tau}_{l(p),i(p)} = \text{Avg}[a_{pl}/i, l] \quad a_i$$

Demeaned ) "Average percent premium in TFP compared to national industry average"

4-digit NAICS x MSA

[Robustness: 6-digit]

5 plants per cell

[Robustness: at least 10 ]

Overall location effect:

$$\hat{\xi}_{l(p)} = \text{Avg}[\hat{\tau}_{l(p),i(p)}/i]$$

Location average of its industry premia  $\hat{\tau}_{l(p),i(p)}$

Weighting: plant employment

[Robustness: unweighted]

Main measure: TFP<sub>r</sub> (follow Foster et al. 2008)

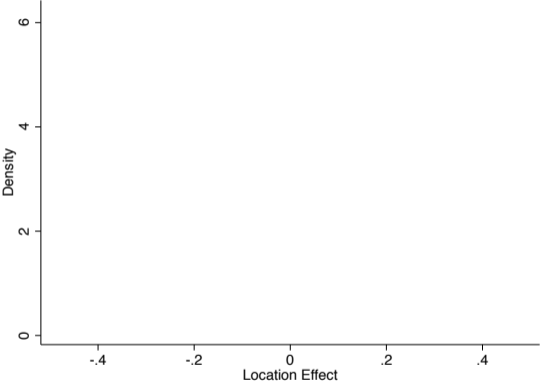
[Robustness: log value added per worker]

Estimate via fixed effects regressions

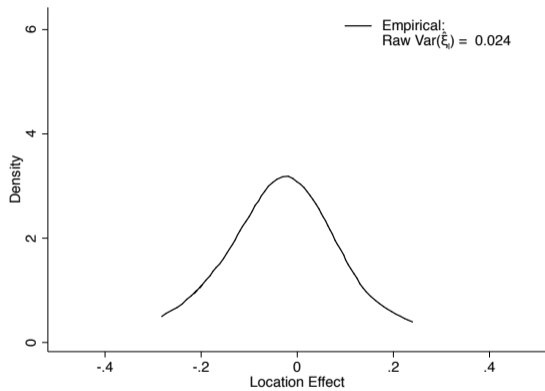
Currently: pool 5 Census waves demeaned by year. Post-Covid reopening of Census RDCs, only 2012 wave.



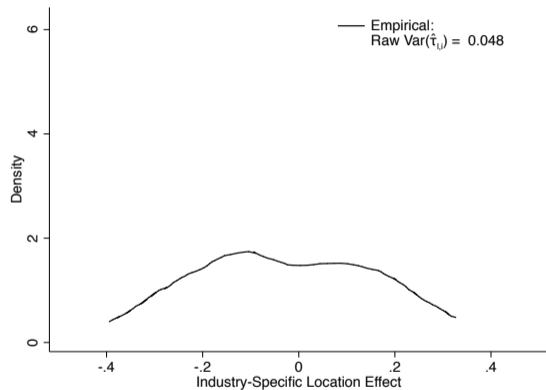
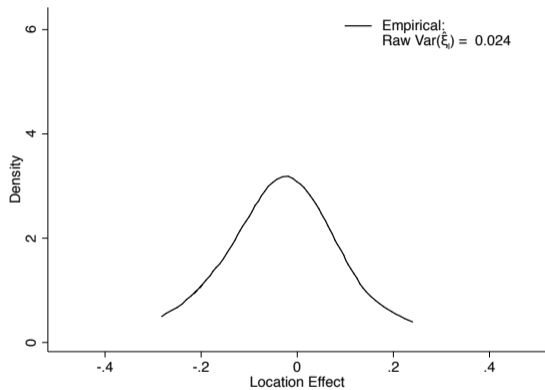
# Raw Place Effects



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# Permutation Test

$$\underbrace{\text{Var}(\hat{\tau}_l^{S_l})}_{\text{Var of Est. Place Effects (Location Averages)}} = \underbrace{\text{Var}(\tau_l)}_{\text{Var of True Place Effects}} + \underbrace{\frac{1}{L} \sum_{l \in L} \frac{\sigma_l(u)^2}{N^{S_l}}}_{\substack{>0 \text{ if } N < 1 \wedge \sigma(u) > 0 \\ \text{Bias from Granularity:} \\ \text{Var of Sample Means}}} + \underbrace{2 \text{Cov} \left( \tau_l, \frac{1}{N^{S_l}} \sum_{p \in S_l} u_{pl} \right)}_{\substack{=0 \\ \text{Orthogonal by Construction}}}$$

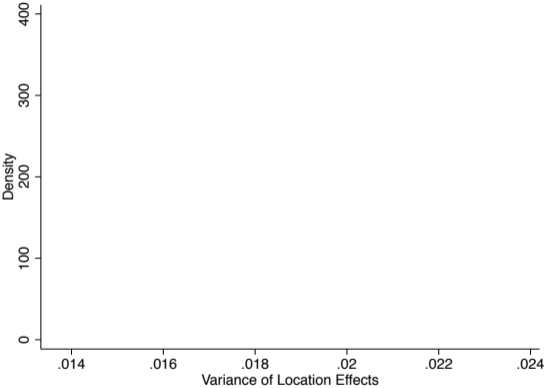
**Granularity-Bias-Only Benchmark:**  $F_l^a(a) = F^a(a) \forall l \in L \implies \tau_l = \tau \forall l \in L$

Implement via permutation test: randomly swap plants across MSAs within their industry

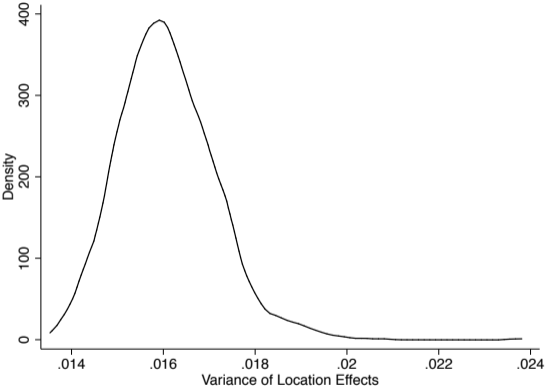
$$\underbrace{\text{Var}(\hat{\tau}_l^{S_l})}_{\text{Var of Est. Place Effects (Location Averages)}} = \underbrace{\text{Var}(\tau)}_{=0} + \underbrace{\sigma(a)^2 \sum_{l \in L} \frac{1}{N^{S_l} L}}_{\substack{>0 \text{ if } N < 1 \wedge \sigma(a) > 0 \\ \text{Bias from Granularity:} \\ \text{Var of Sample Means}}} + \underbrace{2 \text{Cov} \left( \tau, \frac{1}{N^{S_l}} \sum_{p \in S_l} a_{pl} \right)}_{\substack{=0 \\ \text{Orthogonal by Construction}}}$$

1,000 random US economies ) sampling distribution (in the dartboard spirit of Ellison & Glaeser 1997)

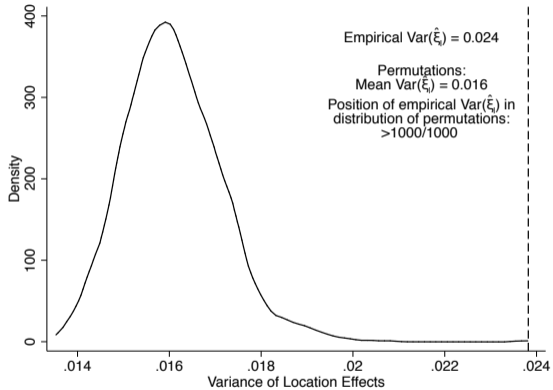
# Permutation Test: 1,000 Random Reallocations of Plants



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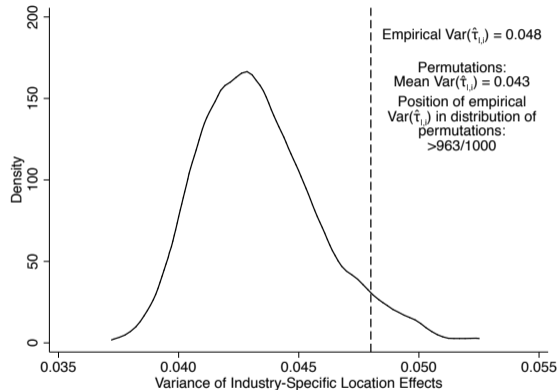
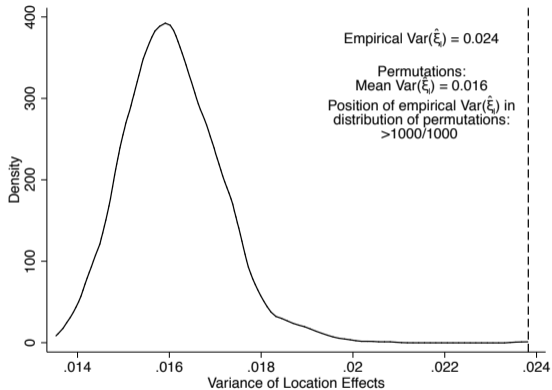


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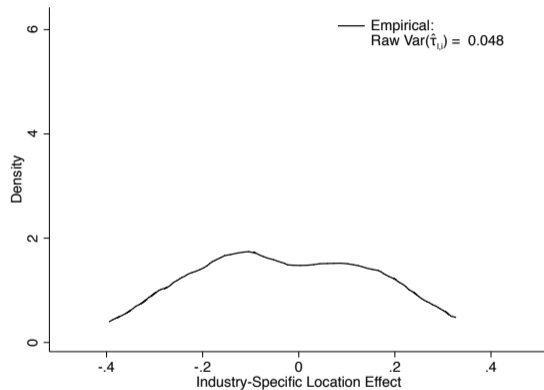
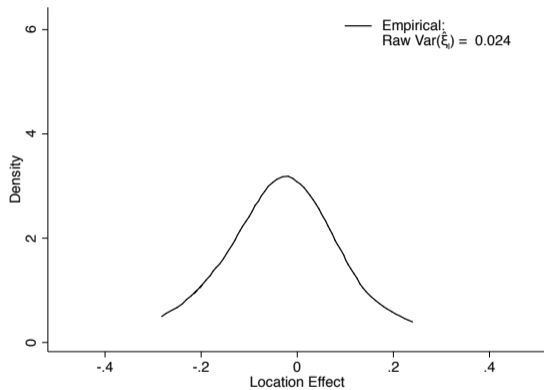




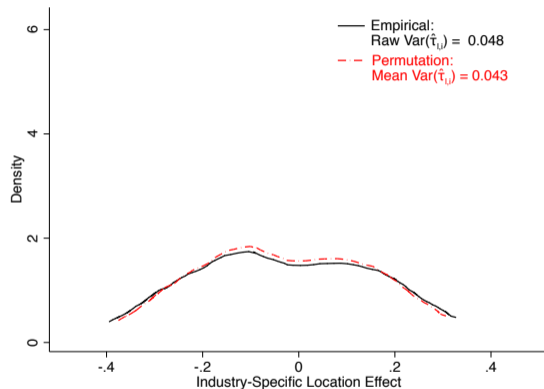
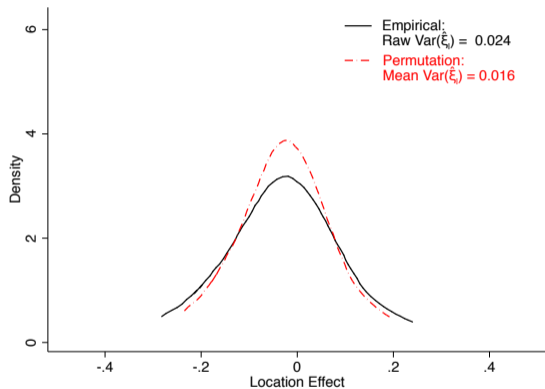
# Permutation Test: 1,000 Random Reallocations of Plants



# Taking Stock



# Taking Stock



# Outline

Definitions & statistical basics

Raw variance

Permutation test: granularity-bias-only benchmark

Bias correction: split-sample method

Extension I: new plants' place effects

Extension II: within-country dispersion in 15 European countries

## Bias Correction of Variance: Split Samples

Split plants into two random and equally sized subsamples  $s \in \{X, Y\}$  in each location  $l$

Estimate two separate place effects for  $l$ ,  $\hat{\tau}_l^X, \hat{\tau}_l^Y$

!!!! True place effect  $\tau_l$  is common to both subsamples

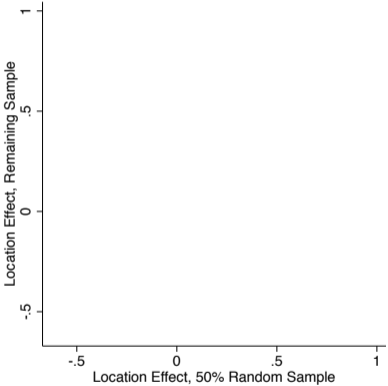
Covariance between subsamples is an unbiased estimator of **variance of true place effects**

$$\begin{aligned} \text{Cov}(\hat{\tau}_l^X, \hat{\tau}_l^Y) &= \text{Cov}(\tau_l + u_l^{Xl}, \tau_l + u_l^{Yl}) \\ &= \underbrace{\text{Var}(\tau_l)}_{\text{Var of True Place Effects}} + \underbrace{\text{Cov}(\tau_l, u_l^{Xl})}_{=0} + \underbrace{\text{Cov}(\tau_l, u_l^{Yl})}_{=0} + \underbrace{\text{Cov}(u_l^{Xl}, u_l^{Yl})}_{=0} \end{aligned}$$

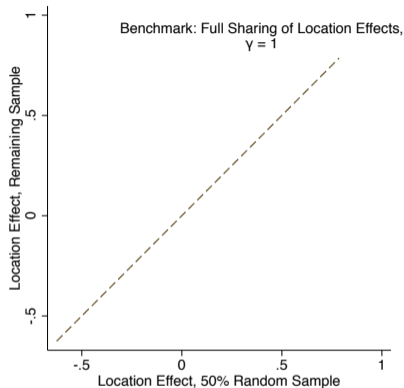
(where  $u_l^{sl} = \frac{1}{N^{sl}} \sum_{p \in S_l} u_{pl}$ )

In progress: shrinkage approach (e.g., Chetty, Friedman, Rockoff 2014)

# Bias Correction of Variance: Split Samples

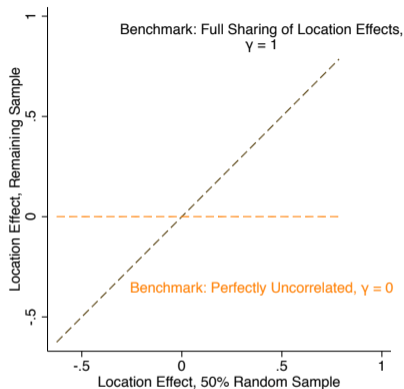


# Bias Correction of Variance: Split Samples



$$\gamma = \frac{\text{Cov}(\hat{\tau}^Y, \hat{\tau}^X)}{\text{Var}(\hat{\tau}^X)} = \frac{\text{Var}(\tau)}{\text{Var}(\hat{\tau}^X)} = \text{i.e. the share of variance of true place effects buried in raw variance}$$

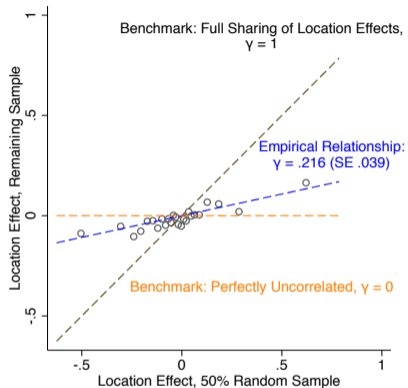
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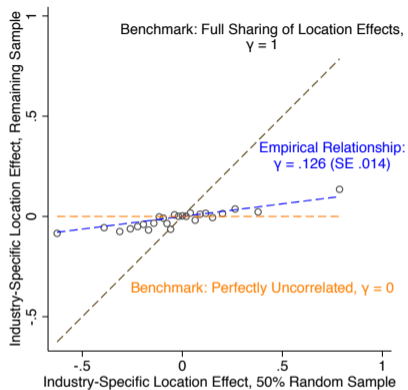
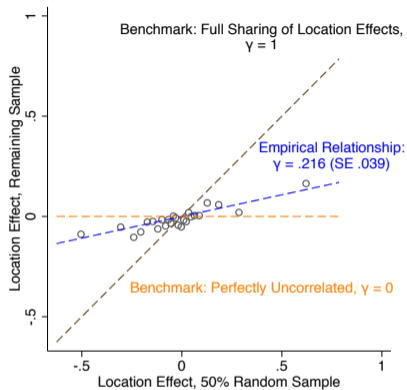


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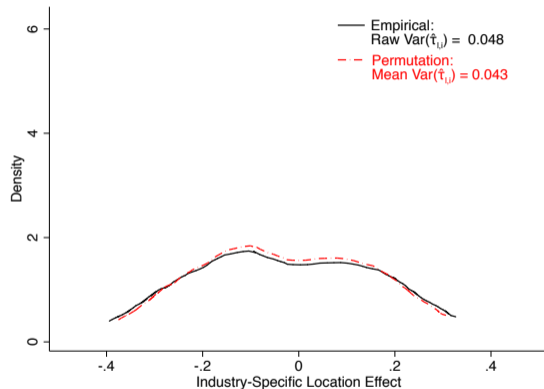
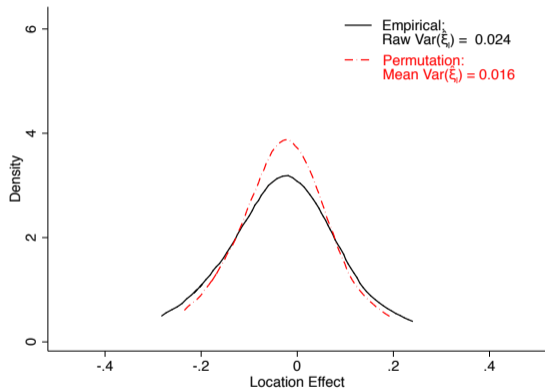
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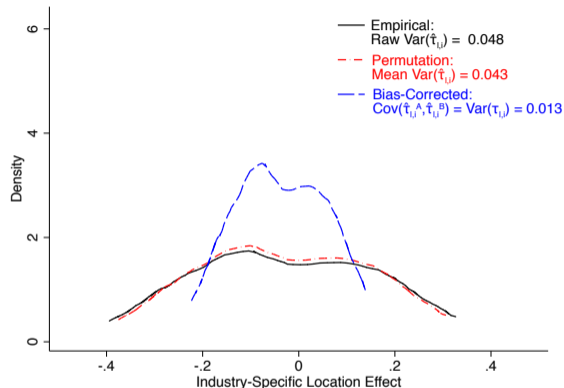
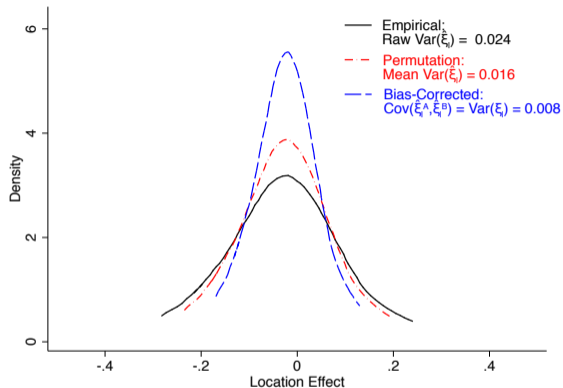
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See paper: Sample split leads to higher raw variance by doubling granularity bias on x-axis, so  $\gamma$  is lower than the variance ratios on next slide using the full sample  $\text{Var}(\hat{\tau}^{X|Y})$  to compute raw variance .

# Bias Correction of Variance: Split Samples



# Bias Correction of Variance: Split Samples



2/3 of raw variance is spurious – “granularity bias”

At most 1/3 reflects variance of true place effects

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Raw variance

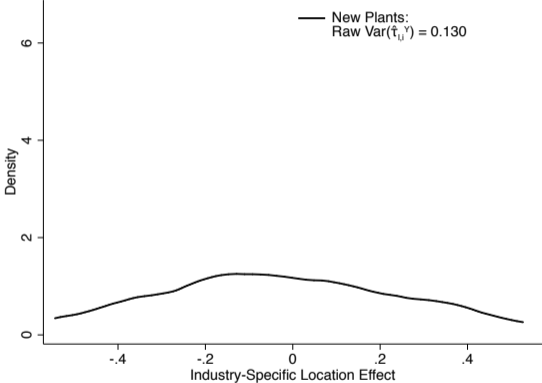
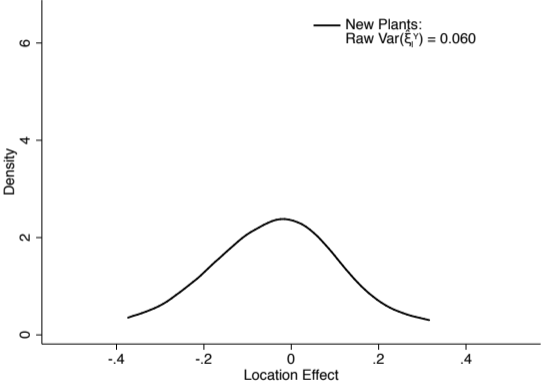
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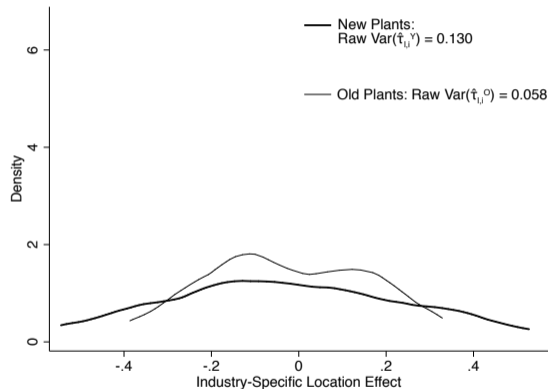
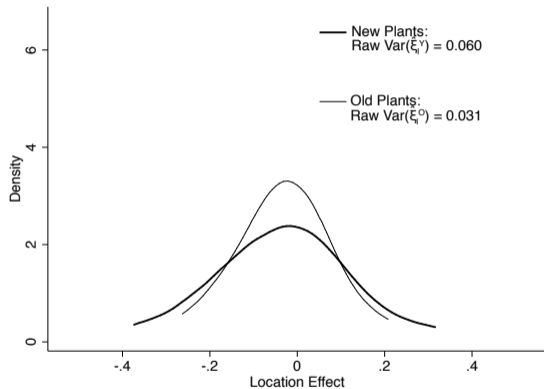
Extension I: new plants' place effects – 5 years and younger

Extension II: within-country dispersion in 15 European countries

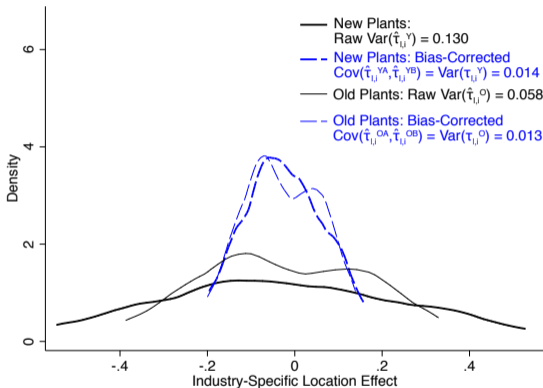
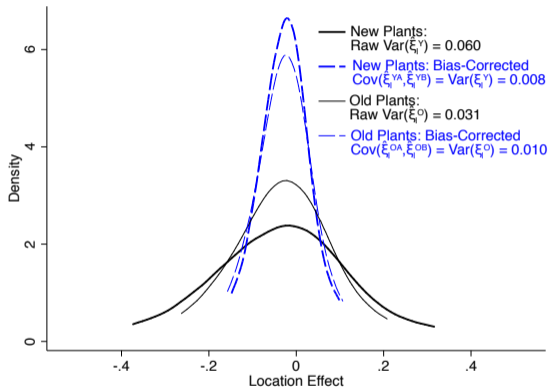
# New Plants: Even Higher Raw Variance



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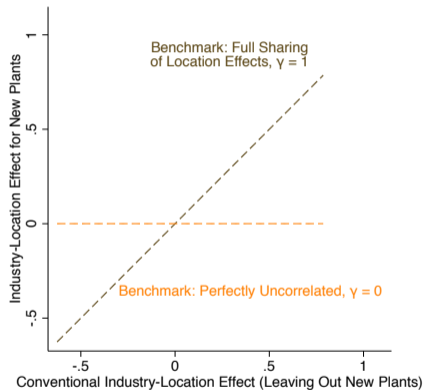
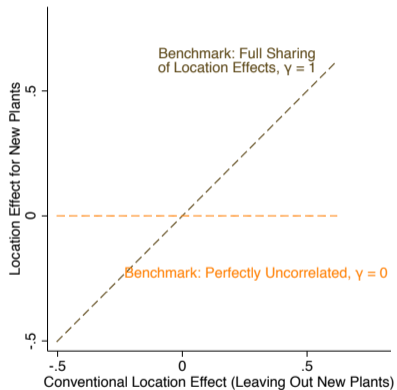
# New Plants: Even Higher Bias



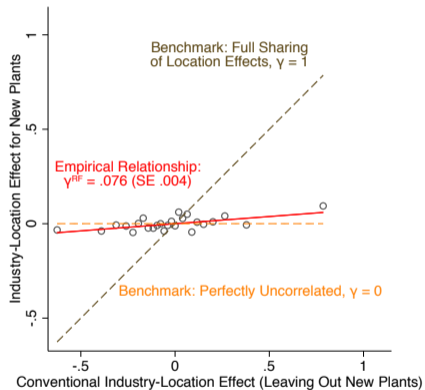
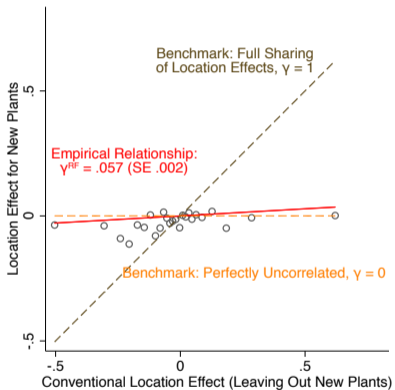
Bias corrected variances are very similar between new (0.008, 0.014) and old (0.010, 0.013)!



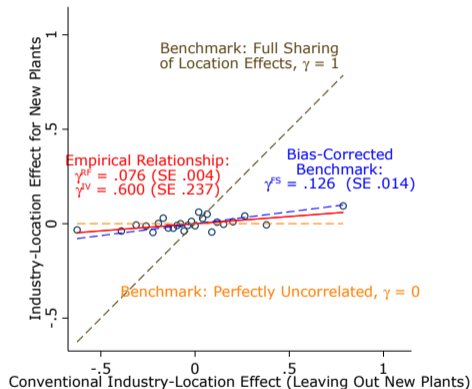
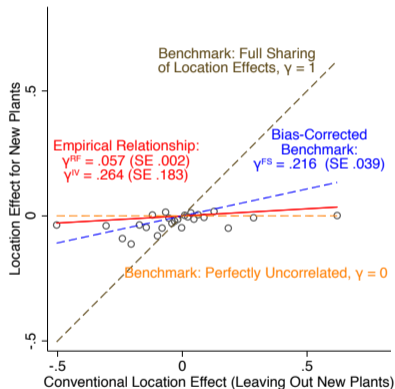
# New Plants: Covariance With Old Plants



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# New Plants: Covariance With Old Plants



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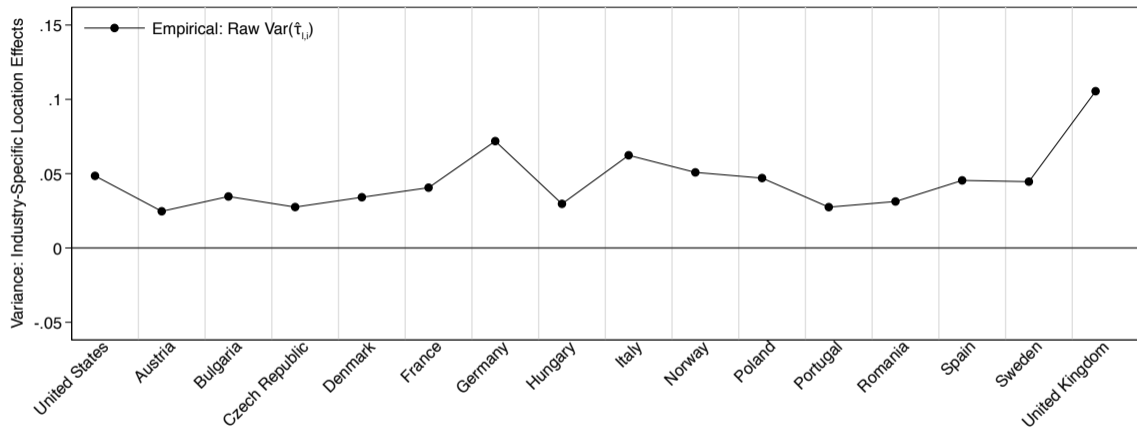
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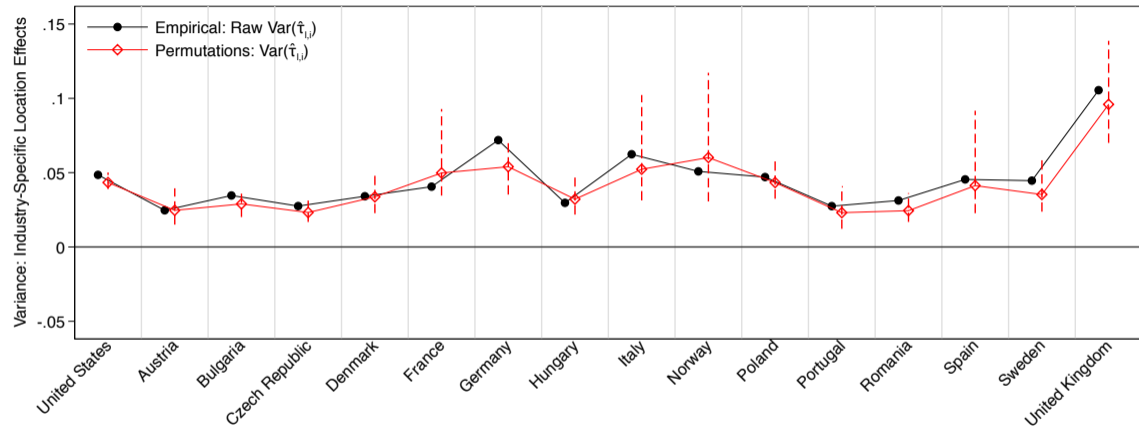
# 15 European Countries: Industry-Specific Location Effects



European countries: NUTS-2 regions, 2-digit NACE industry, manufacturing sector. Bureau van Dijk firm data

USA: MSA, 4-digit NAICS, plant-level data (CMF)

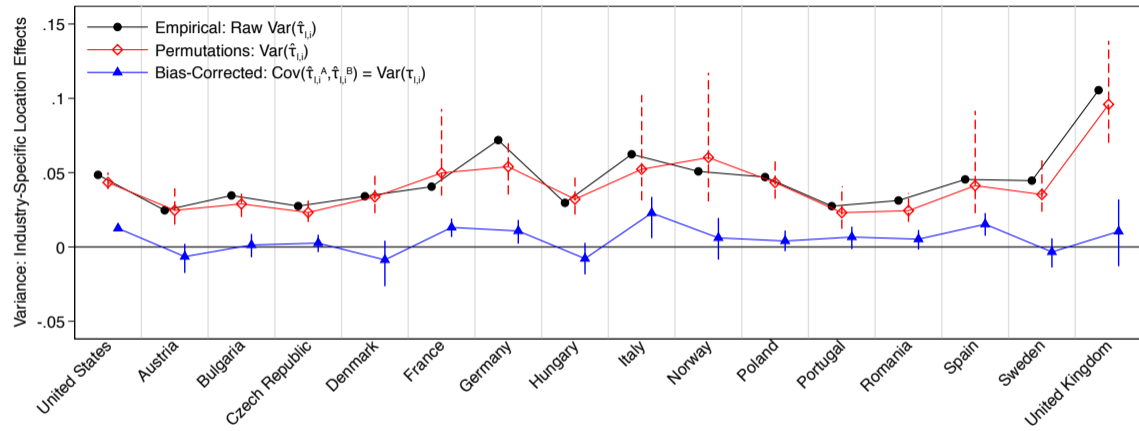
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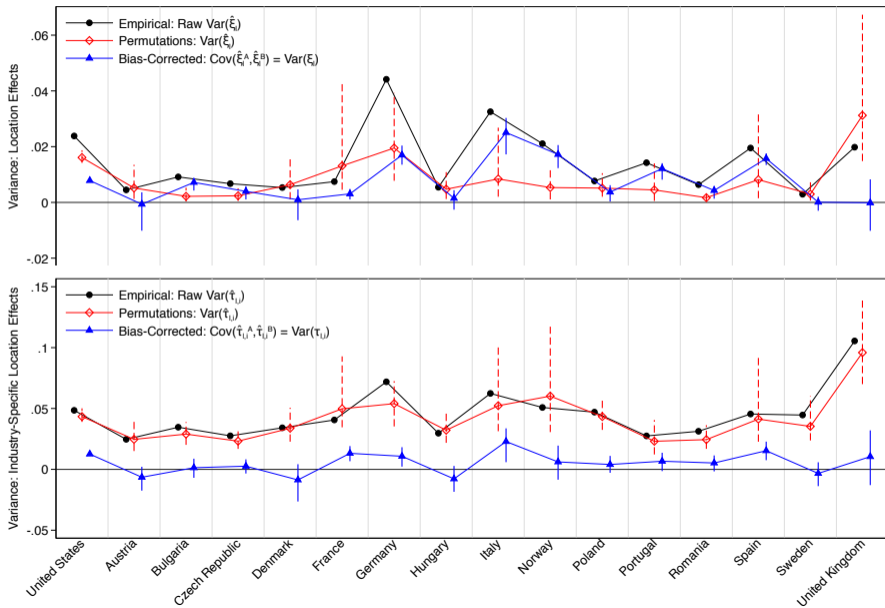
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European countries: NUTS-2 regions, 2-digit NACE industry, manufacturing sector. Bureau van Dijk firm data  
USA: MSA, 4-digit NAICS, plant-level data (CMF)

# 15 European Countries: Location Effects





# Measuring $\text{Var}(\underbrace{\text{Location-Specific } E[\text{Plant-Level Productivity}]}_{\text{"True Place Effects"}})$

Places do differ in plant productivity.

Large raw variance, but:

2/3 is spurious (granularity bias: idiosyncratic plant-level dispersion in productivity).

1/3 due to true place effects.

Patterns extend to 15 European countries.

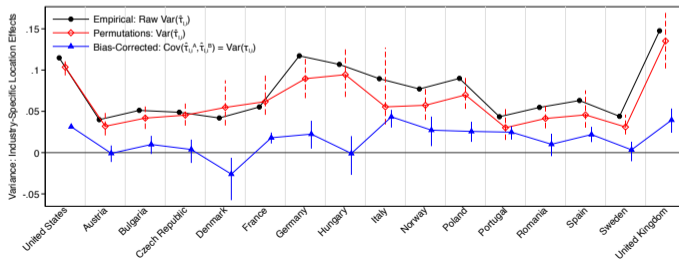
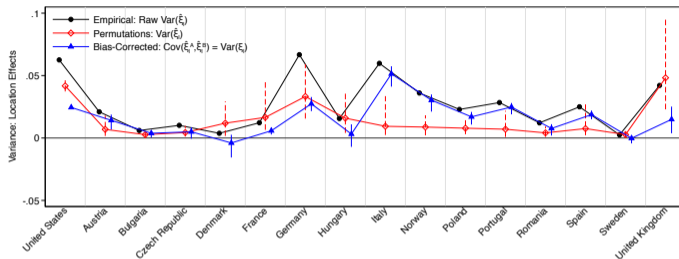
Bias larger for new plants.

Place effects for new plants somewhat distinct from those of old plants.

## Appendix Slides

	All Plants					New Plants		Old Plants	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	TFPr	$\ln \frac{V_{Add}}{Emp}$	unw'd	6-d	10 p	TFPr	$\ln \frac{V_{Add}}{Emp}$	TFPr	$\ln \frac{V_{Add}}{Emp}$
Panel A: Variance of Place Effects									
Raw var	0.024	0.063	0.012	0.019	0.017	0.060	0.139	0.031	0.081
Mean: perm's	0.016	0.042	(pending RDC reopening)			0.062	0.162	0.020	0.051
SD: perm's	0.001	0.002	(pending RDC reopening)			0.005	0.009	0.001	0.003
p-v	0.000	0.000	(pending RDC reopening)			0.006	0.088	0.000	0.000
SS cov.	0.008	0.025	0.005	0.003	0.006	0.008	0.015	0.010	0.028
Panel B: Variance of Place-Industry Effects									
Raw var	0.048	0.115	0.023	0.034	0.029	0.130	0.284	0.058	0.139
Mean: perm's	0.043	0.104	(pending RDC reopening)			0.128	0.303	0.052	0.121
SD: perm's	0.003	0.005	(pending RDC reopening)			0.008	0.013	0.003	0.006
p-v	0.037	0.034	(pending RDC reopening)			0.375	0.940	0.046	0.009
SS cov.	0.013	0.031	0.007	0.003	0.008	0.014	0.030	0.013	0.034
MSAs	(pending RDC reopening)								
IndXMSAs	(pending RDC reopening)								
Plants	(pending RDC reopening)								

# Log Value Added Per Worker



# Cell Counts

